



# THE FEDERATION OF AUSTRIAN INDUSTRIES

The Strong Voice of Industry



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## A STRONG VOICE FOR AUSTRIA'S INDUSTRY

For more than 75 years, the Federation of Austrian Industries has successfully represented the interests of the manufacturing industry and its associated sectors at the federal state level, within the federal government, and in Brussels. Even if great successes have already been achieved, there are still greater challenges ahead.

The Federation of Austrian Industries has set itself the goal of strengthening the competitiveness of Austria and Europe as a business location, thereby securing jobs and prosperity in the long term.

The Federation acts on behalf of and in collaboration with its members, not only as a traditional representation of interests, but also as a think tank and a collaborative hub.



  
**GEORG KNILL**  
President

  
**Mag. CHRISTOPH NEUMAYER**  
Director General

# REPRESENTATION OF INTERESTS TODAY: THE FEDERATION OF AUSTRIAN INDUSTRIES

Since its foundation in 1946, the Federation of Austrian Industries has participated in the legislative process as a recognised political partner. It is Austria's largest voluntary and politically independent organisation representing the interests of industry and industry-related service providers along the entire value chain.

We represent the concerns of over 5,000 members from manufacturing, IT, finance, insurance, as well as the energy and infrastructure sectors in the federal states, at the federal level, and in Europe. IV members account for more than 80% of domestic manufacturing companies and are actively involved in "their" representation of interests: national and international corporations, family businesses, as well as numerous small and medium-sized enterprises.



The eminent architect Prof. Karl König designed the House of Industry, whose attic bears the noble inscription 'Dedicated to Austrian Industry' as a testimony to Austria's industrial prowess.

## THE WORK OF OUR ORGANISATION IS BASED ON FOUR PILLARS



## IN-HOUSE EXPERTISE IN 9 DIFFERENT DEPARTMENTS

Climate, Infrastructure, Transport, Resources & Energy		Economic, Fiscal & Legal Policy	
Education & Society	European Policy	Human Resources, Finance & Organisation	
International Relations & Markets		Labour, Social Affairs, Health	
Research, Technology & Innovation		Strategy & Communications	

# INTEREST REPRESENTATION AT REGIONAL LEVEL



## THE IV IN EUROPE AND INTERNATIONALLY

Austria's industry has always been a pioneer when it comes to European integration. The IV has therefore maintained a permanent office in Brussels since 1988, thus positioning itself at the forefront of current developments.

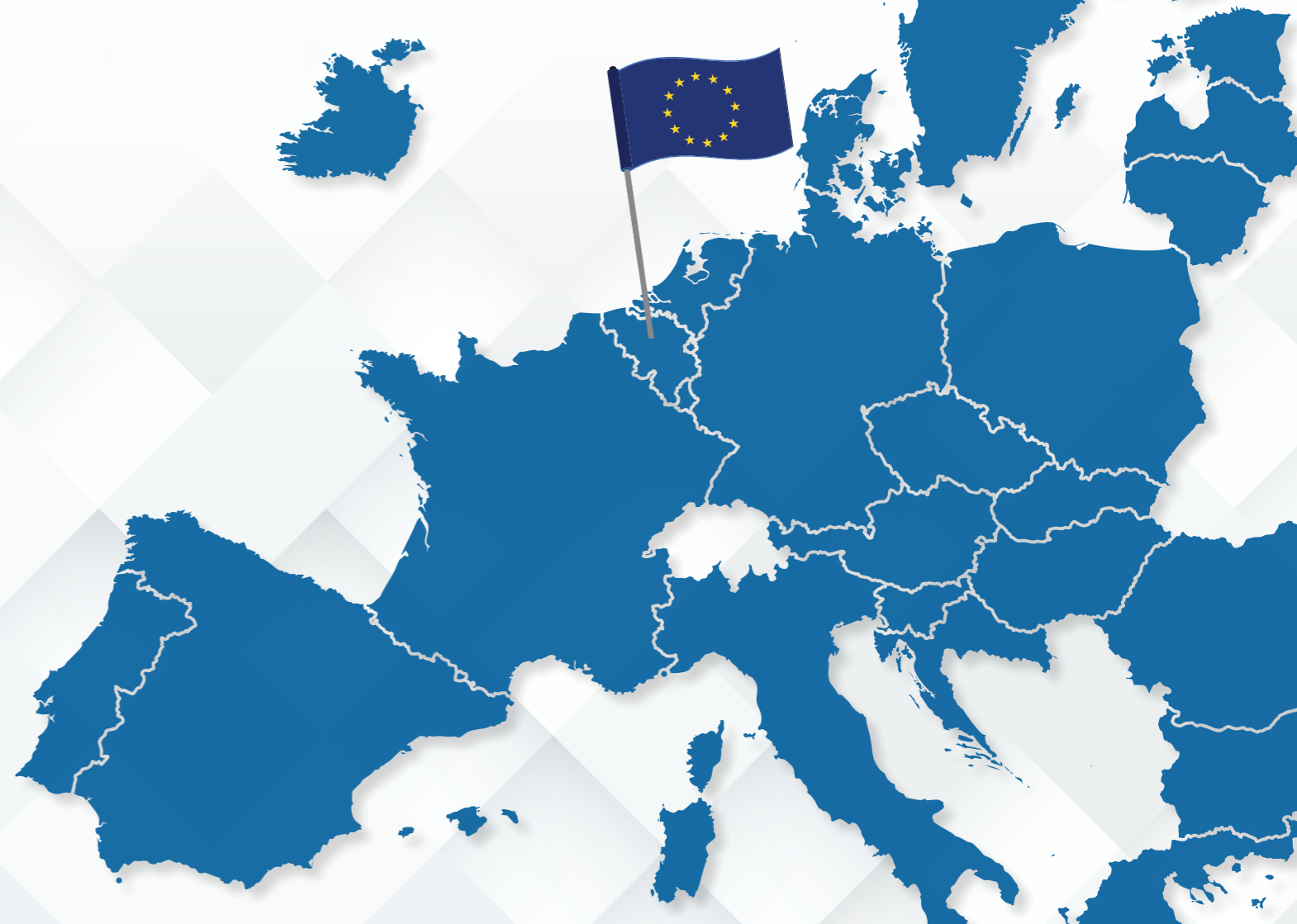
The IV's European policy work focuses in particular on European industrial, economic and social policy as well as the EU internal market as the basis for prosperity and jobs in Europe.

The IV is the Austrian member of the European employers' and industry association BusinessEurope. Actively participating in both the strategic direction and daily operations of BusinessEurope, the IV collaborates closely with its European counterparts.

BusinessEurope represents more than 20 million small, medium-sized and large companies in 40 associations from 34 countries and is a social partner in the European Social Dialogue.

IV is also a member of BIAC, a consultative body of the OECD consisting of more than 50 national business associations, as well as the IOE (International Organisation of Employers), which represents more than 150 employers' associations and their members at the International Labour Organization (ILO).

**BUSINESSEUROPE**





## INDUSTRY AT A GLANCE

Jobs directly linked to the manufacturing sector

**1 million**

Gross annual earnings in industry are on average **28%** higher than in other sectors of the economy

Industry quota  
**28%**

Industry accounts for every **second** R&D euro in Austria

Domestic industry is the **second** largest provider of apprenticeship training

Added value (direct and indirect)  
**over 58%**

Industry sets the pace in energy efficiency and technological environmental protection



# INDUSTRIAL FRONT-RUNNERS

Austria is home to more than 275 leading companies, which, as global market leaders, serve as flagships for the innovative strength made in Austria. These front-runners have close links with thousands of small and medium-sized enterprises as well as universities, research institutions

and start-ups. Through these cooperative relationships, these so-called industrial front-runners secure two to three times their own production, value creation and jobs in Austria, thereby embodying the heart of the country's innovative industry and the core of the Austrian economy.

## Top 15 leading companies in R&D investments

 ams OSRAM	 ANDRITZ	 AT&S	 AVL	 BMW GROUP
 Boehringer Ingelheim	 BOSCH	 Infineon	 LIEBHERR	 MAGNA
 PIERER MOBILITY AG	 SANDOZ	 SIEMENS	 voestalpine	 ZUMTOBEL Group (in alphabetical order)

# AUSTRIA'S GLOBAL SUCCESS STORY: TRADE AND INVESTMENT FIGURES

## EXPORT RATIO

Austria is a highly export-oriented economy with an **export ratio of**

# 60%

**1.2 million jobs**  
in Austria are  
generated by exports



**Every 4<sup>th</sup> tax euro**  
is generated by  
exports



## TRADE IN GOODS WORLDWIDE 2023

# EUR 402.19 bn



Exports worldwide  
**EUR 200.76 bn**

**80%** are delivered  
within Europe

Imports worldwide  
**EUR 202.78 bn**



## TRADE IN SERVICES WORLDWIDE 2023

# EUR 158.22 bn



Exports worldwide  
**EUR 82.97 bn**

Imports worldwide  
**EUR 75.25 bn**



## GLOBAL STOCK OF FOREIGN DIRECT INVESTMENT

Austrian investments abroad secure  
**1 million jobs** globally

2023 active  
**EUR 247.25 bn**

2023 passive  
**EUR 204.78 bn**







## IMPRESSUM – LEGAL NOTICE

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Central registry of associations: 806801248, registry for interest representation and lobbying: 00160, EU-Transparency Register No.: 89093924456-06 Purpose of the association according to § 2 statutes: The purpose of the Federation of Austrian Industries (IV) is to unite, in a free and democratic form, industrial and industry-related enterprises operating in Austria, as well as their owners and managers, to represent and safeguard their interests, particularly in professional, operational and economic terms, at national, European and international level, to promote industrial developments, to secure framework conditions for the existence and freedom of decision of entrepreneurship and to spread understanding for issues of the economic and social order.

The terms used refer equally to all genders. Responsible for the content: Federation of Austrian Industries  
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